

GAM MPS Defensive Strategy – GBP

MARKETING MATERIAL



March 2018

Investment Objective

Strong focus on capital protection with a limited participation in equity market growth.

Volatility target¹:

4.2-6.3% pa

Investment Policy

GAM Star Defensive will have a meaningful exposure to fixed interest instruments including government, emerging market, corporate and convertible bonds. The portfolio may also have a meaningful allocation to absolute return funds which target positive returns uncorrelated to broader risk markets. The remainder of the holdings will be in select global and UK equity funds and alternative investment funds.

Representative Performance Summary

Data as at 28 Feb 2018	Simple Performance				Annualised Performance			Calendar Performance				
	1 Mth	3 Mths	6 Mths	12 Mths	3 Yrs	5 Yrs	1 Mar 2012	2013	2014	2015	2016	2017
GAM MPS Defensive Strategy – GBP	-0.56	0.47	0.58	5.32	4.97	5.22	5.60	6.28	3.99	2.79	7.56	8.35
MSCI United Kingdom Index in GBP	-3.38	-0.52	-1.45	3.18	5.18	6.29	7.17	18.47	0.54	-2.16	19.24	11.78
Citigroup (WGBI) United Kingdom Bond Index in GBP	0.27	-0.35	-2.54	-1.19	3.64	4.43	4.24	-4.09	14.92	0.45	10.94	1.95
3 Month Libor in GBP	0.06	0.18	0.30	0.48	0.61	0.59	0.62	0.53	0.58	0.72	0.64	0.43
IA Mixed Investment 0-35% Shares Average in GBP	-1.06	-0.56	-0.73	1.80	3.51	4.04	4.48	4.88	5.23	0.53	9.07	5.00

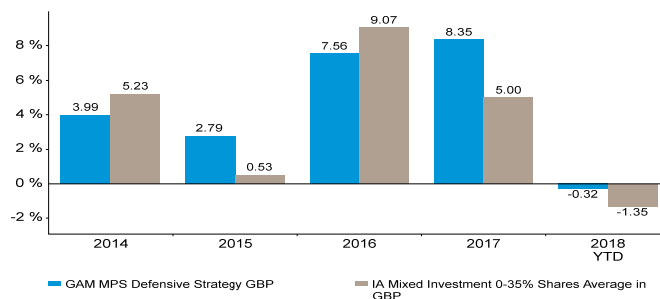
Representative Performance

Performance from 1 Mar 2012 to 28 Feb 2018



Representative Calendar Year Performance

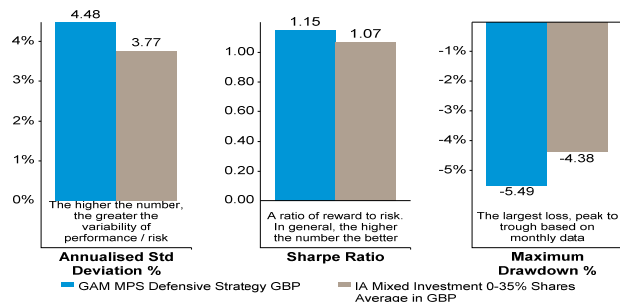
Calendar returns to 28 Feb 2018



Representative Risk Analysis

Risk Characteristics

from 1 Mar 2012 to 28 Feb 2018



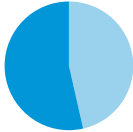







¹There is no guarantee that targets will be achieved.

GAM MPS Defensive Strategy

GAM MPS Defensive Portfolio – This strategy is designed for clients seeking a strong focus on capital protection while also offering a limited participation in equity market growth.

The Fund may gain exposure in the range of 0%-35% of net assets to collective investment schemes which invest in equities; and will maintain a minimum exposure of 45% of its net assets to collective investment schemes which invest in fixed income and cash.

Model Asset Allocation Breakdown

GAM Asset Allocation		Asset Class	Manager - Fund	%
	Fixed Income 46.5%	Credit 18%	GAM Star Credit Opportunities GBP	18.0
		Specialist 28.4%	Active Global High Income Bond Fund Hedged	4.0
Active Global High Income Bond Fund Unhedged	5.1			
GAM Star MBS Total Return Hedged	11.2			
GAM Star MBS Total Return Unhedged	8.1			
	Absolute Return 19%	Event Driven 2%	GAM Star (Lux) - Merger Arbitrage	2.0
		Global Macro 17%	JPM Global Macro Opportunities Fund	4.0
GAM Systematic Core Macro	4.0			
GAM Star Absolute Return Macro	9.0			
	Europe 8.5%	Global 2%	River and Mercantile World Recovery Fund	2.0
			GAM Star Technology	0.0
	Equity 22.7%	North American 4.1%	GAM Star Continental European Equity	2.5
			Polar Capital Funds UK Value Opportunities Fund	2.0
			Investec UK Alpha	2.0
			River and Mercantile UK Dynamic Equity Fund	0.0
			Henderson European Focus	2.0
	Asia Pacific 2%	Japan 4%	GAM North American Growth	0.0
			Iridian US Equity	2.0
			Loomis Sayles US Equity Leaders	2.0
			CompAM Cadence Strategic Asia	1.0
	Emerging 2%	Emerging 2%	GAM Star Asian Equity	1.0
			Coupland Cardiff Japan Alpha	2.0
			JPM Japan Fund	2.0
	Cash 9.4%	Alternatives 2.5%	RWC Global Emerging Markets Fund	1.0
			Ashmore Emerging Market Frontier Equity	0.0
			GAM Emerging Equity	1.0
	Alternatives 2.5%	Alternatives 2.5%	iShares Physical Gold ETC	1.0
			Premier Pan European Property Share	1.5

Source: GAM. Model Allocations and holdings are subject to change. Due to rounding differences, the sum of tables may not reconcile exactly to the totals shown.
Data as at 28 Feb 2018

Fund description:

- Opportunities:** A highly qualified and experienced management actively manages the fund on the basis of a fundamental valuation approach. The objective is to identify the potential investments that, in the Investment manager's opinion, are most attractive and to generate interesting and profitable opportunities for investors. The fund invests in a broadly diversified investment universe and seeks opportunities for returns wherever they exist.
- Risk factors:** **Equity:** Investments in equities (directly or indirectly via derivatives) may be subject to significant fluctuations in value. **Investment Positions:** Positions may increase in size relative to the size of the Fund. The risk is monitored by regularly adapting positions. **Brexit Risk:** The regulatory regime to which certain of the Investment Managers are subject to in the UK could be materially and adversely affected. The decision to leave the EU could also result in substantial volatility in foreign exchange markets and a sustained period of uncertainty for the UK, the EU and the global markets in general.

Further Information

To find out more about the GAM's DFM offering or any of our other products, please contact us on 020 7393 8529 or email: giles.whittingham@gam.com or visit our website at www.gam.com/advisers

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